



Median Household Effective Buying Income

| | Median Household | | | |
|-----------------|---------------------|-------------------|-------------------|-----------------|
| | EBI | \$20,000 - 34,999 | \$35,000 - 49,999 | \$50,000 & Over |
| Orlando (City) | \$34,870 | 27.8% | 21.9% | 27.9% |
| Orange County | \$40,241 | 24.6% | 22.0% | 36.0% |
| Seminole County | \$48,182 | 19.4% | 20.3% | 47.5% |
| Lake County | \$27,056 | 34.3% | 19.1% | 15.8% |
| Osceola County | \$30,699 | 33.6% | 22.5% | 18.4% |
| MSA | \$38,500 | 25.7% | 21.3% | 33.9% |
| Florida | \$35,363 | 26.4% | 19.9% | 30.6% |
| United States | \$38,365 | 23% | 19.3% | 35.3% |

Source: Sales & Marketing magazine, 2002 Survey of Buying Power - 2002